

Excite and Improve

Your Entire Organization

Benefits

- Generate More Revenue in Tough Times.
- Shorter Sales Cycles, Better Margins.
- Accurate Forecasts.
- Qualified Prospects.
- Competent, Creditable and Confident Sales People.

Rave Reviews:

Style that Captivates!

“Your presentation was filled with great ideas and the delivery kept the group very involved and interested. Several people commented that you have a definite flair for presenting and they are a tough group to please. Congratulations. I can assure you that you will be back to share your thoughts and messages.”

-Rick Finkbeiner, President, SuperValu, Logistics

Concepts that Work!

“Sam's work with both sales and operations help my division become the most successful of our worldwide organization. We closed 50% more sales in one year and pricing margins nearly doubled. Retentions are higher and there is a real team spirit.

- Rod Bond, President Sodexo K-12 Division

Charged Audiences!

“Great examples.” “Sam knows how to relate and get the message across.”

“Sam's interaction with the group was great.” “Everybody participated.”

“Sam gave me the inspiration to get out there and sell.”

- Participants' excerpts from a presentation to CNA Insurance



Industry Experience and Partial Client List:

Computers/Technology Engineer/Construction Financial/Insurance

Apple, 3Com, Computer Assoc., Novell, Pearson Education
CS Integrated, Fluor, IT Corp, Parsons Brinkerhoff, ProLogis
Aon, Blue Shield, CNA, Fidelity, Health Partners, Kemper,
Valic, Zurich Life

Healthcare

Abbott, Apria, Bergen Brunswig, Guidant, Prescription
Solutions, Qiagen

HiTech/Heavy Equip Hotels/Food Services Semi Conductors Telecommunications Other Industries

ABB, Emerson, Lam Research, Thyssen, Ultratech Stepper
Marriott, Sodexo
Micron, National Semi Conductor, TSMC
Harris Communications, Lockheed Martin, Sprint, WorldCom
Corporate Express, Orange Co. Register, Ruan Transportation



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Call Today To Schedule Sam Manfer

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